MINUTES OF THE DIRECTORS MEETING CHERRY-TODD ELECTRIC COOPERATIVE, INC. July 24, 2018

Call to Order: The meeting was called to order at 10:00 A.M. by Vice-President Brickner. Present were directors Assman, Stolzenburg, Brickner, Meek, Tucker and Wooden Knife. Directors Valburg and Bordeaux were absent.

Agenda: Director Stolzenburg moved approval of the agenda. Seconded by director Tucker. Motion approved.

Minutes: It was noted that the minutes should be corrected to say that the donations to the fire departments had been moved by Valburg seconded by Brickner. Director Meek moved approval of the minutes as corrected by Director Assman. Motion Approved.

The board received a presentation from one of the coaches of the Mission baseball program who requested assistance for the team's trip to see the Minnesota Twins. Director Wooden Knife moved that a \$500 donation be given, seconded by Tucker, motion approved.

Manager's Report:

Financials – Manager Grablander presented the financial report as presented in the meeting materials for Office Manager Benda who was participating in a credit union meeting.

Check Review-Directors Meek and Tucker reported on the check review. They reported that upon review all appeared to be in order and there were no issues observed.

Mgr. Grablander reported on the monthly Safety Meeting including a presentation made by Dakota Riggers and suggestions made by Federated Rural Electric Insurance suggestions for fire extinguishers on bobcats, brakes and trailers, and updating warning signs.

Director Brickner requested an update on the loan draw down and cushion of credit. It was reported that office manager Benda has started the process of making the drawdown.

Director Brickner called for a motion to approve the manager's report. Director Assman made the motion, seconded by Director Stolzenburg. Motion approved.

Attorney Larson and Manager Grablander reported on the labor negotiations, and attorney Larson reported that he had received and reviewed the proposed contract from the IBEW representative, and that the proposed contract was consistent with the agreements reached. Director Assman made a motion to authorize the appropriate officers to sign the agreement, seconded by Director Stolzenburg. Motion approved.

Manager Grablander made a presentation comparing the Lacreek collection policies and charges to the Cherry-Todd collection policies and charges. Although the policies and charges were different, in his opinion, and depending on the individual situation, neither policy appeared to be more beneficial to the consumer, and in the event that the consumer had a large balance, the Cherry-Todd policy would be more lenient in that it does not require payment of the entire past due balance.

Beau Westover then entered the meeting to report on a number of topics including the new meter testing equipment, a request to have the cooperative assist by providing use of the cooperative's wood chipper for the wood for elderly program. His recommendation was that rather than just loan out the chipper, he thought that he and other employees would be willing to donate time to operate the chipper for the program. Director Wooden Knife moved that the cooperative be authorized to cooperate with the wood program by providing the chipper and volunteer operators. Seconded by Stolzenburg. Motion approved.

As a part of Beau's report the board also discussed getting the word out on the water heater program and other programs offered by the cooperative, including possible radio appearances by staff to discuss the programs.

The board then took up capital credit requirements, memberships, stock wells and irrigation contracts as presented in the board materials. Motion by Director Assman, Seconded by director Tucker, motion approved.

Meeting Reports: Director Meek reported on the SDREA meeting. The attorney's report was deferred to be held in executive session when President Bordeaux could attend the meeting following lunch.

President Bordeaux arrived and entered the meeting during the lunch break and the meeting was called to order again at 12:45.

Attorney's Report: Attorney Larson reported on the labor negotiations and Rosebud negotiations. Prior to proceeding with the Rosebud negotiations Director Wooden knife inquired as to whether she should remove herself from the meeting because of potential conflict of interest. Attorney Larson indicated that would be unnecessary, but he agreed to advise her accordingly if the discussion veered into problem territory. Thereafter Attorney Larson conducted a detailed discussion with the board regarding the various claims being made in an attempt to reach a discussion to reach a consensus of the board in order to make a response and guide future negotiations.

Mike Bowers, from Rushmore Electric, arrived during the attorney's report, and was allowed into the meeting to meet with the board. Mr. Bowers made a presentation and engaged in a discussion with the board concerning possible future plans for system development, including questions regarding distributed generation and alternative sources of power for the future.

The Attorney Larson continued his discussion of the Rosebud negotiations with the board following Mr. Bowars presentation. Attorney Larson agreed to prepare an intended position paper for the negotiation based on what he considered to be a consensus of the board. It was also agreed that President Bordeaux should be added to the negotiating committee and attend future meetings.

There being no further business to come before the board President Bordeaux declared the meeting adjourned.